

Company Presentation

eCOUNT embedded GmbH, Germany
eCOUNT Middle East FZE, United Arab Emirates



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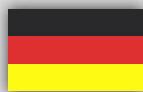
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Company Profile

- Who we are
- Vision/Mission
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- Reference Manufacturers
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- Quality restrictions
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**Certificated vendors
Internal Test Equipment
Certified Test-Houses**



eCOUNT embedded GmbH, Germany

eCOUNT embedded GmbH, based in Germany is specialized in the procurement of constraint and obsolete components being purely focused on 100% quality and customer satisfaction.

All goods acquired lead back to a certified vendor base, are original packed and fulfill all the necessary quality standards.



eCOUNT Middle East FZE

eCOUNT Middle East based in the United Arab Emirates are – due to their strategic location – able to offer an immense cost benefit to our customers.

All goods acquired lead back to well known Asian CEMs and Franchise Distributors, are original factory sealed and fulfill all the necessary quality standards.

Organization & Figures



Management:	Gerhard Sahler
Employees:	6
Offices:	Munich, Germany

Operations

eCOUNT embedded GmbH, founded in 2001, is an independent distributor and your partner when it comes to obsolete (EOL) and constraint products.

eCOUNT embedded is working with a limited vendor portfolio that has been certificated, approved and been worked with since the beginning of our operations.

Our customers can rely on high quality items as not just our access to accredited suppliers is of advantage but our partners also feel the comfort of working together with leading test houses all over the world.



Management:	Christian Wulff & Gerhard Sahler
Employees:	5
Office:	Ras Al Khaimah, United Arab Emirates

Operations

eCOUNT Middle East FZ-LLC, founded in 2015, is your hub to an extensive network of sophisticated component manufacturers and domestic distributors in Asia.

Our selected partners use eCOUNT operations to benefit from our exclusive access to Asian CEMs and realize not just the price potential but also feel the comfort of working together with a partner that, in addition to easing the market access, can handle a multitude of requests logistically and independently on demand.

We at eCOUNT Middle East are not only brokers but are also handling actual requirements of original up-to-date manufacturer goods that fulfill all necessary quality standards supporting your day-to-day business.

International Network



eCOUNT embedded GmbH
Munich, Germany

eCOUNT Middle East FZE
Ras Al Khaimah, United Arab Emirates



eCOUNT CEM 01
Malaysia

eCOUNT CEM 02
Taiwan

eCOUNT CEM 03
Philippines



Procurement & Distribution Partner






Products & Services

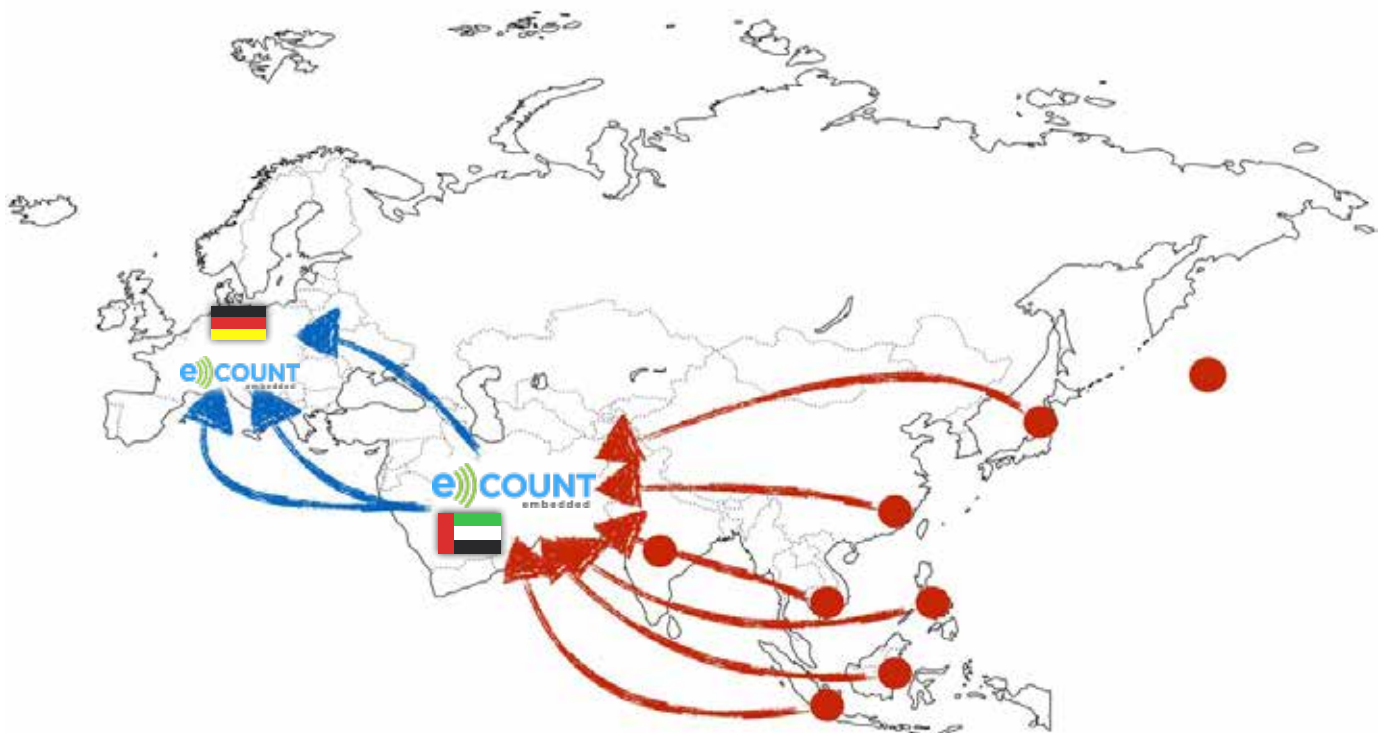
eCOUNT semiconductors



Electronic Components

active components	passive components	electro-mechanical components
Altera, Atmel/Microchip, Maxim, T.I., NXP, XILINX, ON Semi. u.v.m.	Rubycon, AVX, Murata, Kyocera, Samsung, Panasonic u.v.m.	Panasonic, Tyco, Omron, Molex, JST u.v.m.
		

Supply Chain, Handling & Logistics



Linecard OPPs – among others

Franchise	CEM	CEM	CEM	CEM	Line Card eCOUNT
	I	II	III	IV	
Altera Corporation				x	x
Aptina	x				x
Atmel		x			x
Avago Technologies				x	x
Bridgelux	x				x
Cypress Semiconductors			x		x
Everlight Electronics		x			x
Fairchild Semiconductor			x		x
Freescale			x		x
Fujitsu Semiconductor			x	x	x
Infineon Technologies	x				x
Integrated Device Technology	x				x
ISSI		x			x
Lantiq				x	x
Maxim				x	x
Micron	x	x			x
NXP		x	x		x
ON Semiconductor		x		x	x
Osram Opto				x	x
Samsung Semiconductor		x		x	x
Sensata	x	x			x
SIMCom Wireless Solutions			x		x
Spansion International			x		x
STMicroelectronics	x				x
Texas Instruments	x	x		x	x
Toshiba Electronics	x				x
Vishay	x				x

Line Card Favourites



and many more...

Logistic & QA Control



ACTION Point; Quality Control | Panalpina Jebel Ali, Dubai - United Arab Emirates

Attention - Mr. Jeffrey Ferrer (eCOUNT ME); Mr. Penny Jacob (Panalpina)

1. Receive the shipment from eCOUNT suppliers at the designated EDS area.
2. Check whether the outside packing is in good condition. (do not use sharp tools!)
3. Open the outside packaging.
4. Remove the goods in original factory packaging.
5. Do not open the original manufacturer packing.
6. Undergo visual inspection of original packing.
7. Compare quantity received with purchase order sent to the supplier as well as with the delivery documents received.
8. Document this process by taking pictures individually.
9. Upon management approval re-pack the goods using proper packing and eCOUNT sticker.
10. Prepare delivery note and commercial invoice addressed to the client
11. Co-ordinate outbound delivery process accordingly

DO NOT BREAK ORIGINAL MANUFACTURER PACKING DUE TO CLIENTS QS AGREEMENT!

Logistic & QA Control - Illustration



DO NOT BREAK ORIGINAL MANUFACTURER PACKING DUE TO CLIENTS QS AGREEMENT!

The 3 pictures below are purely for illustration purpose and only applicable in case obvious abnormalities can be found (Please consult the management prior to conducting a „Wipe Test“)

Accounting Details

eCount embedded GmbH

Schatzbogen 60
81829 München
Germany

Phone: +49 89 454571-0
E-Mail: g.sahler@ecount-embedded.de



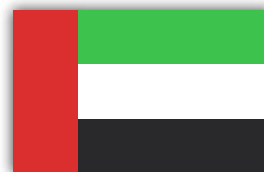
Bank Details - EUR/USD

Commerzbank AG, München - Germany
SWIFT: COBADEFFXXX
IBAN: DE 1170 0400 4102 2093 6900

eCOUNT Middle East FZ-LLC

Amenity Centre
Ras Al Khaimah
United Arab Emirates

Phone: +971 50 979 8013
E-Mail: sales@ecount.me



Bank Details -USD

MASHREQ Bank
SWIFT: BOMLAEADXXX
IBAN: AE 1203 3000 0019 1001 3995 9